

Calculate the "add on" price for fringe

Item Number	Color Std Cord. Pck	Sub 1 & 1 RETAIL S	Coll. 2 RETAIL S	Coll. 3 RETAIL S	Coll. 4 RETAIL S	Coll. 5 RETAIL S	Coll. 6 RETAIL S	Coll. 7 RETAIL S	Coll. 8 RETAIL S	Coll. 9 RETAIL S	COM	Fringe Rate	
Piped Pillows													
12"	D51212	4	15.75	17.50	18.75	20.75	22.50	25.00	26.25	28.75	30.75	0.25	1.5
17"	D50226	3	23.75	28.25	33.25	35.75	38.75	42.50	45.75	50.00	53.25	0.50	2.0
22"	D51222	2	33.25	43.25	48.25	53.25	58.25	63.25	68.75	73.75	77.25	0.75	2.5
26"	D51226	2	55.75	64.50	74.50	83.75	91.25	99.50	107.50	116.25	125.00	1.00	3.0
6X12	D51612	4	13.25	14.50	15.00	17.00	18.25	20.00	25.75	27.50	29.25	0.25	1.5
13X17	D51317	3	22.50	23.75	28.25	30.00	32.50	35.75	45.75	50.00	68.25	0.50	2.0
13X24	D51324	2	31.25	38.75	43.25	48.25	52.00	57.00	73.75	79.50	110.00	0.75	2.5
12" Round	D57R12	4	17.00	18.25	20.00	21.25	23.25	25.75	28.25	30.00	32.50	0.25	1.5
17" Round	D57R17	3	23.75	28.25	33.25	35.00	38.25	41.25	45.00	48.25	52.00	0.50	2.0
22" Round	D57R22	2	33.25	43.25	48.25	52.00	57.00	62.00	67.00	73.25	78.25	0.75	3.0

Yardage need of fringe

Price of pillow

To calculate the "add on price" for fringe, take the fringe rate for the item needed and multiple it by the price per yard on the fringe per yard page that the front of your book (under fabric and components.) Then, add what you get to the item you want to purchase.

Willinson's

Fringe and other Components

Example: If I needed a 17" Piped Pillow in Collection 9 with Solid Bullion, I would take * 23.75, then add it to \$47.50 for (1) pillow.

Fringe	(2 * 23.75=)	47.50
Base Pillow		<u>53.25</u>
Total Cost of Pillow with Fringe		100.75

Add on For Fringe and Price Per Yard or Tassel		Retail S
Amaretto Brush Fringe (matches WGW)	yd	3.75
Beehive 3" Single Tassels - Solid and Multi (24 colors)	each	2.50
Bell Tassel Fringe (Rainbow, KNY, Pink/Brown)	yd	38.75
Berry Beads (2 colors)	yd	15.00
Black Cotton Ball Fringe	yd	10.00
Bristol Curly Cord (3 color)	yd	7.50
Bristol Fringe (2 colors)	yd	15.00
Camilla 3" Single Bell Tassel	each	5.00
Celebrity 3" Fringe	yd	17.50
Cinnabarrette 3" Fringe	yd	17.50
CXX - Cottage Fringe (pink/green for dustruff)	yd	21.25
Davenport 3" Single Tassel - 18 colors	yd	5.00
Davenport 6" Bullion - 18 colors	yd	23.75
Dazzling Beads (8 colors)	yd	5.00

Example 1 - yardage need of fringe

Note: Examples used were based on Retail S pricing.